

## Sales Price Estimate

**Project Name**                      **\*\*Project Name\*\***                      **Project Location**   **\*\*Project Location\*\***  
**Project Number**                      **\*\*Project Number\*\***                      **Estimate By**                      **\*\*Estimate By\*\***  
**Project Description**                      **\*\* Project Description\*\***                      **Estimation Date**                      **\*\* Estimation Date\*\***  
**Reviewed By**                      **\*\*Reviewed By\*\***

Materials:	Quantity	Unit Cost	Extended (Quantity*Unit Cost)
Raw Materials - A		\$	\$
Raw Materials - B		\$	\$
Raw Materials - C		\$	\$
Raw Materials - D		\$	\$
<b>Total Raw Materials</b>			\$

Materials:	Time	Rate	Extended (Time*Rate)
Set Up Labor		\$	\$
Direct Labor		\$	\$
Post Labor		\$	\$
Benefit Factoring (Add benefit/hour for the hours of employees included in Labor)		\$	\$
<b>Total Labor</b>			\$

Other Costs:	Costs
Outside Services	\$
Delivery	\$
Burden Rate (overhead expense directly related to each unit produced)	\$
Other _____	\$
Other _____	\$
	\$
<b>Total Other Costs</b>	
<b>Total Raw Materials + Total Labor + Total Other Costs = Total Job Cost</b>	\$
<b>Total Job Cost x Your Desired Profit Margin _____% = Total Price of Job</b>	\$